NETWORKING 101: MAKING EVERY CONTACT COUNT™ COLLEGE STUDENT EDITION





If you're about to start looking for jobs, ask yourself the following questions:

-Do you attend Networking Events and leave with contacts that can lead to interviews? -When you meet potential employers, can you describe yourself and your skills in a quick, yet compelling way?

-Are you able to make small talk with absolutely everyone you meet and keep the conversations going?

-Are you able to feel comfortable without your smartphone?

-Do you know the #1 secret of effective networking?

If you answered no to any of these questions, this seminar is for you!

The ability to network effectively and make small talk is vital to success yet putting those skills into practice is not as easy as it looks. Everyone knows how to talk, but not everyone knows what to say!

This interactive workshop will teach you how to make the most of networking events. You'll leave with practical, easy to follow tips PLUS you'll learn how to build relationships and make meaningful connections for everything from new jobs to new friends.

Taught by Sandy Sloane, CEO of Solutions by Sloane and creator of *Networking 101* [™], her program has been used by colleges, telecom companies, wealth management firms, chambers of commerce, and non-profit organizations.



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